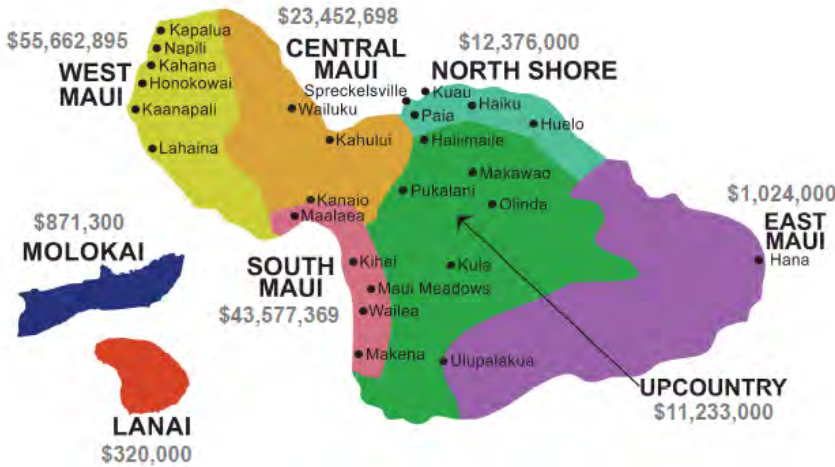


MAUI RESIDENTIAL STATISTICS

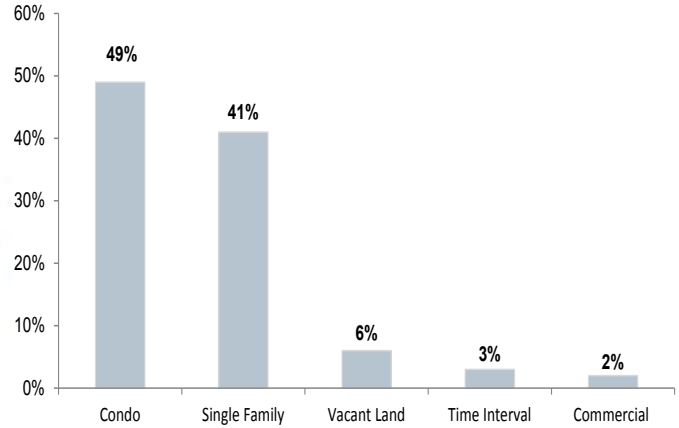
MAY 2016

& YTD May 2016 vs YTD May 2015

MAY 2016 BREAKDOWN
TOTAL DOLLAR VOLUME SOLD

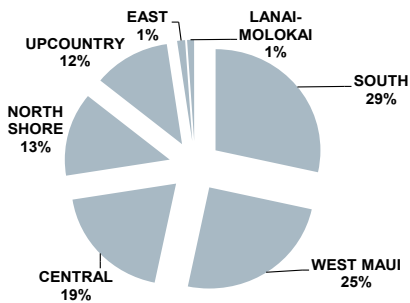


MAY 2016 % BREAKDOWN
OF TYPE OF PROPERTIES SOLD



RESIDENTIAL

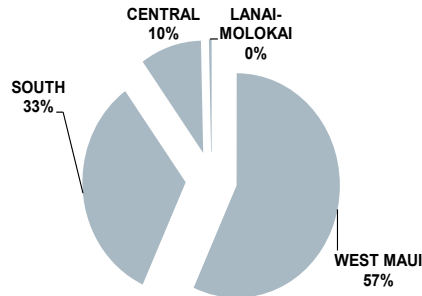
May 2016 Total Dollar Volume Breakdown
By District



SOUTH	\$23,481,000
WEST MAUI	\$20,448,500
CENTRAL	\$15,829,598
NORTH SHORE	\$11,001,000
UPCOUNTRY	\$9,783,000
EAST	\$1,024,000
LANAI-MOLOKAI	\$895,000

CONDOMINIUM

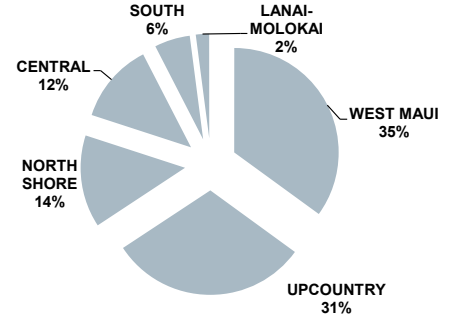
May 2016 Total Dollar Volume Breakdown
By District



WEST MAUI	\$33,037,145
SOUTH	\$19,311,369
CENTRAL	\$5,586,100
LANAI-MOLOKAI	\$199,000
UPCOUNTRY	\$0
NORTH SHORE	\$0
EAST	\$0

VACANT LAND

May 2016 Total Dollar Volume Breakdown
By District



WEST MAUI	\$1,653,750
UPCOUNTRY	\$1,450,000
NORTH SHORE	\$675,000
CENTRAL	\$587,000
SOUTH	\$260,000
LANAI-MOLOKAI	\$97,300
EAST	\$0

Information Compiled by Fidelity National Title & Escrow of Hawaii

Source: Realtors Association of Maui. For more detailed info go to RaMaui.com
Information deemed reliable but not guaranteed.

YTD May 2016 vs YTD May 2015

THROUGH MAY 2016

FNF'S Maui Statistical Report • Residential Year to Date Breakdown By Districts

RESIDENTIAL

YEAR-OVER-YEAR

434
TOTAL NUMBER OF SALES
2016

10%

396
TOTAL NUMBER OF SALES
2015

\$619,500
MEDIAN SALES PRICE
2016

4%

\$595,000
MEDIAN SALES PRICE
2015

\$385,946,502
TOTAL DOLLAR VOLUME
2016

-1%

\$390,737,390
TOTAL DOLLAR VOLUME
2015

Number of Sales

2016 2015 %Change

Median Sales Price

2016 2015 %Change

Total Dollar Volume

2016 2015 %Change

CENTRAL

Central	132	134	-1%	\$540,000	\$507,286	6%	\$76,213,979	\$69,678,035	9%
Kahakuloa	0	1	-100%	\$0	\$656,000	-100%	\$0	\$656,000	-100%

EAST

Hana	6	4	50%	\$417,500	\$697,500	-40%	\$3,134,000	\$5,104,900	-39%
Kipahulu	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Nahiku	0	2	-100%	\$0	\$316,250	-100%	\$0	\$632,500	-100%

NORTH SHORE

Haiku	27	32	-16%	\$725,000	\$749,000	-3%	\$22,064,000	\$39,723,950	-44%
Spreeks/Paia/Kuau	11	9	22%	\$872,000	\$610,000	43%	\$17,853,000	\$9,068,000	97%

SOUTH

Kihei	70	65	8%	\$615,000	\$635,000	-3%	\$48,531,999	\$71,053,274	-32%
Maui Meadows	14	7	100%	\$1,158,375	\$900,000	29%	\$15,774,550	\$7,116,888	122%
Wailea / Makena	7	8	-13%	\$5,300,000	\$1,452,500	265%	\$29,530,500	\$53,900,000	-45%

UPCOUNTRY

Kula/Ulu/Kanaio	34	33	3%	\$640,000	\$787,000	-19%	\$33,596,775	\$28,816,750	17%
Mak/Olinda/Hallimaile	33	19	74%	\$600,000	\$480,000	25%	\$22,936,800	\$12,846,359	79%
Pukalani	27	24	13%	\$575,000	\$554,500	4%	\$15,880,500	\$16,667,000	-5%

WEST

Kaanapali	10	13	-23%	\$1,725,000	\$1,875,000	-8%	\$20,745,500	\$25,069,999	-17%
Kapalua	8	5	60%	\$2,437,500	\$3,350,000	-27%	\$23,920,000	\$15,491,000	54%
Lahaina	26	18	44%	\$776,500	\$700,000	11%	\$35,805,925	\$19,651,830	82%
Napili/Kahana/Hon	14	9	56%	\$882,500	\$985,000	-10%	\$12,551,974	\$8,421,775	49%
Olowalu	1	2	-50%	\$1,250,000	\$1,482,500	-16%	\$1,250,000	\$2,965,000	-58%

LANAI - MOLOKAI

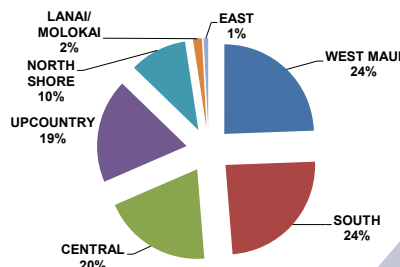
Lanai	6	6	0%	\$462,000	\$380,000	22%	\$2,684,000	\$2,234,000	20%
Molokai	8	5	60%	\$498,500	\$350,000	42%	\$3,473,000	\$1,640,130	112%

MAUI SUMMARY	434	396	10%	\$619,500	\$595,000	4%	\$385,946,502	\$390,737,390	-1%
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Source: Realtors Association of Maui - www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH MAY 2016

WEST MAUI	\$94,273,399
SOUTH	\$93,837,049
CENTRAL	\$76,213,979
UPCOUNTRY	\$72,414,075
NORTH SHORE	\$39,917,000
LANAI/MOLOKAI	\$6,157,000
EAST	\$3,134,000



Island Sotheby's
INTERNATIONAL REALTY

YTD May 2016 vs YTD May 2015

THROUGH MAY 2016

FNF'S Maui Statistical Report • Condominium Year to Date Breakdown By Districts

CONDOMINIUM

YEAR-OVER-YEAR

535
TOTAL NUMBER OF SALES
2016

4%

516
TOTAL NUMBER OF SALES
2015

\$429,000
MEDIAN SALES PRICE
2016

-3%

\$440,000
MEDIAN SALES PRICE
2015

\$344,879,418
TOTAL DOLLAR VOLUME
2016

-3%

\$355,578,337
TOTAL DOLLAR VOLUME
2015

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change

CENTRAL

Central	62	47	32%	\$280,000	\$310,000	-10%	\$20,812,500	\$14,844,150	40%
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EAST

Hana	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
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NORTH SHORE

Haiku	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
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Sprecks/Paia/Kuau	2	1	100%	\$290,000	\$1,748,500	-83%	\$580,000	\$1,748,500	-67%
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SOUTH

Kihei	168	182	-8%	\$334,500	\$350,000	-4%	\$73,333,444	\$76,730,397	-4%
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Maalaea	26	20	30%	\$342,500	\$337,500	1%	\$9,667,964	\$7,201,500	34%
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Wailea/Makena	41	56	-27%	\$975,000	\$1,069,500	-9%	\$55,867,100	\$82,213,130	-32%
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UPCOUNTRY

Pukalani	2	0	N/A	\$574,194	\$0	N/A	\$1,148,388	\$0	N/A
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WEST

Kaanapali	59	56	5%	\$1,140,000	\$1,187,500	-4%	\$82,913,309	\$79,517,100	4%
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Kapalua	15	17	-12%	\$965,000	\$870,000	11%	\$25,260,384	\$32,129,000	-21%
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Lahaina	41	48	-15%	\$500,000	\$422,500	18%	\$21,186,855	\$20,849,760	2%
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Napili/Kahana/Honokowai	113	76	49%	\$425,000	\$405,300	5%	\$53,117,474	\$35,491,300	50%
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LANAI - MOLOKAI

Lanai	0	3	-100%	\$0	\$1,800,000	-100%	\$0	\$3,924,000	-100%
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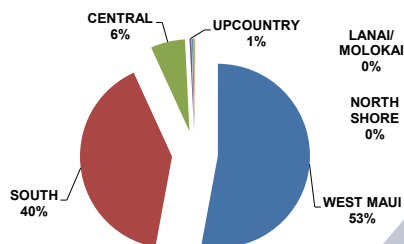
Molokai	6	10	-40%	\$167,500	\$85,500	96%	\$992,000	\$929,500	7%
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MAUI SUMMARY	535	516	4%	\$429,000	\$440,000	-3%	\$344,879,418	\$355,578,337	-3%
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Source: Realtors Association of Maui - www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH MAY 2016

WEST MAUI	\$182,478,022
SOUTH	\$138,868,508
CENTRAL	\$20,812,500
UPCOUNTRY	\$1,148,388
LANAI/MOLOKAI	\$992,000
NORTH SHORE	\$580,000
EAST	\$0



YTD May 2016 vs YTD May 2015

THROUGH MAY 2016

FNFS Maui Statistical Report • Vacant Land Year to Date Breakdown By Districts

<h3>VACANT LAND</h3> <p>YEAR-OVER-YEAR</p>	68 TOTAL NUMBER OF SALES 2016	<h1>5%</h1>	\$464,500 MEDIAN SALES PRICE 2016	<h1>-12%</h1>	\$39,342,661 TOTAL DOLLAR VOLUME 2016	<h1>6%</h1>
	65 TOTAL NUMBER OF SALES 2015		\$525,000 MEDIAN SALES PRICE 2015		\$37,095,491 TOTAL DOLLAR VOLUME 2015	

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
CENTRAL									
Central	4	10	-60%	\$276,750	\$415,000	-33%	\$1,098,500	\$4,428,741	-75%
Kahakuloa	4	1	300%	\$351,000	\$377,000	-7%	\$1,397,000	\$377,000	271%
EAST									
Hana	2	1	100%	\$217,500	\$380,000	-43%	\$435,000	\$380,000	14%
Kaupo	0	1	-100%	\$0	\$468,000	-100%	\$0	\$468,000	-100%
Kipahulu	1	0	N/A	\$285,000	\$0	N/A	\$285,000	\$0	N/A
NORTH SHORE									
Haiku	11	8	38%	\$515,000	\$592,500	-13%	\$5,372,000	\$5,170,000	4%
Sprecks/Paia/Kuau	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
SOUTH									
Kihei	10	10	0%	\$449,500	\$507,500	-11%	\$7,192,500	\$4,732,500	52%
Maui Meadows	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Wailea/Makena	0	3	-100%	\$0	\$700,000	-100%	\$0	\$2,550,000	-100%
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	7	8	-13%	\$670,000	\$488,125	37%	\$5,159,000	\$3,926,250	31%
Makawao/Olinda/Haliimaile	4	3	33%	\$327,500	\$315,000	4%	\$1,666,111	\$3,100,000	-46%
Pukalani	1	2	-50%	\$440,000	\$1,075,000	-59%	\$440,000	\$2,150,000	-80%
WEST									
Honokohau	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Kaanapali	10	8	25%	\$765,125	\$558,500	37%	\$7,036,250	\$4,494,000	57%
Kapalua	2	0	N/A	\$1,187,500	\$0	N/A	\$2,375,000	\$0	N/A
Lahaina	5	4	25%	\$865,000	\$870,000	-1%	\$4,615,000	\$3,165,000	46%
Napili/Kahana/Honokowai	1	0	N/A	\$415,000	\$0	N/A	\$415,000	\$0	N/A
Olowalu	1	2	-50%	\$895,000	\$875,000	2%	\$895,000	\$1,750,000	-49%
LANAI - MOLOKAI									
Lanai	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Molokai	5	4	25%	\$175,000	\$115,000	52%	\$961,300	\$404,000	138%
MAUI SUMMARY	68	65	5%	\$464,500	\$525,000	-12%	\$39,342,661	\$37,095,491	6%

Source: Realtors Association of Maui - www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH MAY 2016

WEST MAUI	\$15,336,250
UPCOUNTRY	\$7,265,111
SOUTH	\$7,192,500
NORTH SHORE	\$5,372,000
CENTRAL	\$2,495,500
LANAI/MOLOKAI	\$961,300
EAST	\$720,000

